

Your Business Development Team

Advisor Contact List – Ontario & Atlantic Region



			Cell	Office	Ext
Ontario South West (includes Windsor, Kitchener, Burlington, Niagara, etc)					
TBD	Director, Investments		416-347-3113	1-877-928-8801	64257
Shawn Redford	Director, Insurance	shawn.redford@ssq.ca	647-222-6065	1-877-928-8801	64258
Gordon Chan	Associate	gordon.chan@ssq.ca	416-458-8223	1-877-928-8801	64280
Ontario North West (includes Guelph, Peel Region, Vaughan West, Etobicoke, etc)					
Jennifer Santos	Director, Investments	jennifer.santos@lacapitale.com	416-819-4451	1-800-605-5536	
Sam Alves	Director, Insurance	sam.alves@ssq.ca	416-949-3389	1-877-928-8801	64254
Sally St- Léger	Associate	sally.st-leger@ssq.ca	647-385-6800	1-877-928-8801	42992
East GTA (Vaughan East, Richmond Hill, Markham, Toronto)					
Andrew Gardiner	Director, Investments	andrew.gardiner@lacapitale.com	416-570-8342	1-833-570-8342	
Jason Allen	Director, Insurance	jason.allen@lacapitale.com	905-407-6509	1-855-407-6509	
Sheldon Frisch	Associate	sheldon.frisch@ssq.ca	416-997-5315	1-877-928-8801	64260
Ontario North East & Atlantic Provinces (includes Barrie, Aurora, Pickering, Ottawa, etc)					
Shant Menasian	Director, Investments	shant.menasian@ssq.ca	416-768-2194	1-877-928-8801	64270
Barry Rubin	Director, Insurance	barry.rubin@ssq.ca	416-428-5060	1-877-928-8801	64278
Josianne Grenier	Associate	josianne.grenier@ssq.ca	416-571-7699	1-877-928-8801	62076

Management Team – Ontario & Atlantic Canada

Michael Rogers	VP, Broker Distribution	michael.rogers@ssq.ca	1-877-928-8801	64264	
Joe Tari	VP, Business Development	joseph.tari@lacapitale.com	416-768-6192	1-855-768-6193	
Kevin Vassallo	MGA Account Manager	kevin.vassallo@ssq.ca	416-347-0750	1-877-928-8801	64252
Pascale Gauthier	National Director Inside Sales	pascale.gauthier@lacapitale.com	514-714-2997	1-866-279-9394	
Joyce Tran	Director, Sales Support	joyce.tran@ssq.ca	416-840-0507	1-888-292-8483	64636

General Inquiries

For new business, In-force contracts and commissions please contact your Managing General Agent (MGA).

If you need additional assistance:

La Capitale

SSQ

Broker Support – Life & Disability 1-877-526-3211	brokerage.support@lacapitale.com Fax: 905-795-2316	Individual Insurance 1-888-292-8483	For inquiries on inforce contracts and claims
Savings & Investments Department 1-888-392-2583	savingsoperations@lacapitale.com Fax: 1-855-896-9480	Investments 1-888-292-8483	For inquiries on new business, inforce contracts, products, service
New Business Submissions Life & Critical Illness	life.application@lacapitale.com		
New Business Submission Pillar Series Products	pillar.application@lacapitale.com Fax: 905-795-2317	Customer Service Insurance 1-800-565-4550	clientservices@ssqinsurance.ca
Underwriting Support Department	toronto.underwriting.support@lacapitale.com Fax: 905-795-2315	Customer Service Investments 1-800-320-4887	service.inv@ssq.ca
Preliminary Underwriting Inquiries	mississaugaunderwriting@lacapitale.com		
New Business Delivery Requirements Life & Critical Illness	nouvellesaffaires.assurancevie@lacapitale.com		
New Business Delivery Requirements Pillar Series Products	newbusiness@lacapitale.com		
Client Service Department For inforce policy maintenance	clientservices@lacapitale.com		
Claims Department	claims@lacapitale.com		
Contracting / Compensation 1-877-847-8154	contract.remuneration@lacapitale.com Fax: 418-644-5228		