

# Your Business Development Team

## Advisor Contact List – Western Provinces



			Cell	Office	Ext
<b>British Columbia - North</b> (includes Vancouver Island)					
Geoffrey Mo	Director, Insurance, Investments	<a href="mailto:geoffrey.mo@ssq.ca">geoffrey.mo@ssq.ca</a>	604-787-0640	1-877-928-8801	64256
Jay Chandler	Associate	<a href="mailto:jay.chandler@ssq.ca">jay.chandler@ssq.ca</a>	236-330-3800	1-877-928-8801	64282
<b>British Columbia - South</b> (includes Vancouver Lower Mainland, The Interior)					
Matthew To	Director, Investments	<a href="mailto:matthew.to@lacapitale.com">matthew.to@lacapitale.com</a>	236-991-2765	1-800-268-2835	50201
Jeny Yeung	Director, Insurance	<a href="mailto:jeny.yeung@ssq.ca">jeny.yeung@ssq.ca</a>	778-836-9191	1-877-928-8801	64263
Steven Paul	Associate	<a href="mailto:steven.paul@ssq.ca">steven.paul@ssq.ca</a>	604-679-4898	1-877-928-8801	68021
<b>Alberta - North</b> (includes Sylvan Lake, Red Deer, Rocky Mountain House, etc)					
Dan Sims	Director, Investments	<a href="mailto:dan.sims@lacapitale.com">dan.sims@lacapitale.com</a>	403-512-2758	1-833-385-0377	
Andrew Oswald	Director, Insurance	<a href="mailto:andrew.oswald@lacapitale.com">andrew.oswald@lacapitale.com</a>	403-370-0505	1-888-999-7993	
Harley Kizner	Associate	<a href="mailto:harley.kizner@lacapitale.com">harley.kizner@lacapitale.com</a>	780-554-3540	1-800-268-2835	50203
<b>Alberta - South</b> (includes Caroline, Innisfail, Byemoor, etc)					
Paul Grunsell	Director, Investments	<a href="mailto:paul.grunsell@ssq.ca">paul.grunsell@ssq.ca</a>	403-462-9964	1-877-928-8801	64156
Adeline Thomson	Director, Insurance	<a href="mailto:adeline.thomson@ssq.ca">adeline.thomson@ssq.ca</a>	403-354-2764	1-877-928-8801	64157
Safeena Silverman	Associate	<a href="mailto:safeena.silverman@ssq.ca">safeena.silverman@ssq.ca</a>	416-859-7174	1-877-928-8801	62074
<b>Saskatchewan and Manitoba</b>					
Dan Sims	Director, Investments	<a href="mailto:dan.sims@lacapitale.com">dan.sims@lacapitale.com</a>	403-512-2758	1-833-385-0377	
Andrew Oswald	Director, Insurance	<a href="mailto:andrew.oswald@lacapitale.com">andrew.oswald@lacapitale.com</a>	403-370-0505	1-888-999-7993	
Harley Kizner	Associate	<a href="mailto:harley.kizner@lacapitale.com">harley.kizner@lacapitale.com</a>	780-554-3540	1-800-268-2835	50203

## Management Team – Western Provinces

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Nadira Laing	VP, Business Development	<a href="mailto:nadira.laing@ssq.ca">nadira.laing@ssq.ca</a>	604-787-7929	1-877-928-8801	64158
Joe Gallo	MGA Account Manager	<a href="mailto:joe.gallo@lacapitale.com">joe.gallo@lacapitale.com</a>		1-800-268-2835	55091
Pascale Gauthier	National Director Inside Sales	<a href="mailto:pascale.gauthier@lacapitale.com">pascale.gauthier@lacapitale.com</a>	514-714-2997	1-866-279-9394	
Joyce Tran	Director, Sales Support	<a href="mailto:joyce.tran@ssq.ca">joyce.tran@ssq.ca</a>	416-840-0507	1-888-292-8483	64636

### General Inquiries

**For new business, In-force contracts and commissions please contact your Managing General Agent (MGA).**

If you need additional assistance:

#### La Capitale

#### SSQ

Broker Support – Life & Disability <b>1-877-526-3211</b>	<a href="mailto:brokerage.support@lacapitale.com">brokerage.support@lacapitale.com</a> Fax: 905-795-2316	Individual Insurance <b>1-888-292-8483</b>	For inquiries on inforce contracts and claims
Savings & Investments Department <b>1-888-392-2583</b>	<a href="mailto:savingsoperations@lacapitale.com">savingsoperations@lacapitale.com</a> Fax: 1-855-896-9480	Investments <b>1-888-292-8483</b>	For inquiries on new business, inforce contracts, products, service
New Business Submissions Life & Critical Illness	<a href="mailto:life.application@lacapitale.com">life.application@lacapitale.com</a>		
New Business Submission Pillar Series Products	<a href="mailto:pillar.application@lacapitale.com">pillar.application@lacapitale.com</a> Fax: 905-795-2317	Customer Service Insurance <b>1-800-565-4550</b>	<a href="mailto:clientservices@ssqinsurance.ca">clientservices@ssqinsurance.ca</a>
Underwriting Support Department	<a href="mailto:toronto.underwriting.support@lacapitale.com">toronto.underwriting.support@lacapitale.com</a> Fax: 905-795-2315	Customer Service Investments <b>1-800-320-4887</b>	<a href="mailto:service.inv@ssq.ca">service.inv@ssq.ca</a>
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